

# OPPORTUNITIES IN ALTERNATIVE CREDIT

Disintermediation and regulatory capital requirements post the great financial crisis resulted in a material reining in of Bank financing. This has opened a gap for private capital to plug and support debt financing of a broad array of corporate, financial and real asset investments.

In this Panel we will explore some of the more unique opportunities across the risk/ return spectrum with experts in Specialist Finance.

**Suresh Hegde** of **NN Investment Partners** will explore Trade Finance and **William Nicoll** of **M&G Investments**, Specialty Finance opportunities in residential mortgages and consumer loans.

We also welcome an experienced panel to enrich the debate including Heads of Private Credit Research, **Tricia Ward** of **Redington** and **Joe Abrams** of **Mercer**. **Anthony Fletcher**, Senior Independent Advisor at **MJ Hudson Allenbridge** completes the line up.



**Matt Johnston**  
the Virtual Panel

[CLICK TO REGISTER](#)



**Suresh Hegde**  
*Head of Structured  
Private Debt  
NNIP*



**William Nicoll**  
CIO, Private and  
Alternative Assets  
*M&G Investments*



**NN investment  
partners**



**M&G**  
Investments



**MERCER**



**MJ HUDSON  
Allenbridge**

**REDINGTON**





**Suresh Hedge**  
*Head of Structured  
 Private Debt*



**Suresh Hedge** is Head of Structured Private Debt at NN Investment Partners which recently became part of Goldman Sachs Asset Management. He leads investment strategies in Trade Finance (both working capital finance and structured commodity trade finance), Export Credit Agency finance, and Government Related Lending. More than a decade ago, NN IP was one of the first asset managers to develop an expertise in trade finance and has since taken a pioneering role in bringing Institutional investment to these markets. During his time at NN IP (formerly ING Investment Management) he also founded the Investment Solutions business which grew into a substantial portfolio of innovative structured investment and hedging solutions for NN's general account and third party clients. Before joining NN IP, Suresh held various roles in structured finance origination and credit structuring at JP Morgan, Bear Stearns, and Dresdner Kleinwort Wasserstein, and as a credit analyst at Standard & Poor's. He started his career at Linklaters.

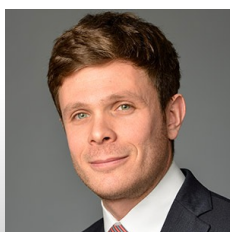
**William Nicoll** was appointed CIO of Private and Alternative Assets in February 2020, focusing on growing international sourcing, innovation and business development. Prior to this he served as Head of Institutional Fixed Income and Co-Head of Alternative Credit where he was responsible for the development of various products.

William joined M&G in 2004. Prior to this, William was Head of European Credit at Henderson Global Investors and before this had worked at Cazenove & Co in corporate bond research and fund management.

William graduated from Trinity College, Cambridge University with a degree in Natural Sciences. He is a CFA charter-holder and a Chartered Fellow of the Chartered Institute for Securities and Investment.



**William Nicoll**  
 CIO, Private and  
 Alternative Assets



**Joe Abrams**  
*Head of Private  
 Debt, Europe  
 Mercer*



**Tricia Ward**  
*Director Manager Research  
 Redington*



**Anthony Fletcher**  
*Senior Adviser  
 MJ Hudson Allenbridge*