

REGIONAL EQUITY INCOME

The pandemic put enormous pressure on many corporates across the globe hammering sales, cashflows and profitability. The result: cuts to income payouts for investors as dividends were slashed.

Equity Income though, remains the bedrock of many a client portfolio. As we emerge from the unprecedented covid shock, we will explore the outlook for equity income across key regions and what companies have learned to manage future disruption.

We welcome specialist equity income investors from three key geographies: **Ben Needham** of **Ninety One** will look at the UK market, **Nick Edwards** of **Guinness Asset Management**, Europe, and **Yu Zhang** of **Matthews Asia**, Asia.

Leading fund selectors and portfolio managers' **Marcus Szemruk** of **Umbra Capital**, **Barry Cowen** of **Sanlam** and **Marcus Blyth** of **Investec Wealth and Investment** will enrich the debate and question the managers.

Matt Johnston CFA
the Virtual Panel



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Ben Needham
Portfolio Manager
Ninety One



Nick Edwards
Portfolio Manager
Guinness Asset Management



Yu Zhang
Portfolio Manager
Matthews Asia





Ben Needham
Portfolio Manager



Ben Needham is a portfolio manager at Ninety One. He is manager of the UK Equity Income Fund, and an analyst within the Quality team. Ben is based in the firm's London office.

Prior to joining Ninety One he was a Pan European analyst at Threadneedle and prior to that a UK analyst at Aviva Investors.

Ben graduated from the University of Bath with a BSc Honours first class degree in Business Administration. Ben holds the Investment Management Certificate (IMC) and has passed Level III of the CFA Programme.

Nick Edwards joined Guinness Asset Management in 2018, and is portfolio manager on the Guinness European Equity Income Fund. Prior to joining Guinness Asset Management, Nicholas worked for Mirabaud since 2001, where he focused on European equities and global environmental equities.

Nicholas latterly worked as a member of Mirabaud's Strategy Team with a focus on the capital cycle, capital allocation, quality and incentives. Nicholas holds a Master's degree in Finance from London Business School, and an MA from the University of Edinburgh.



Nick Edwards
Portfolio Manager



ASSET MANAGEMENT



Yu Zhang
Portfolio Manager



Matthews Asia

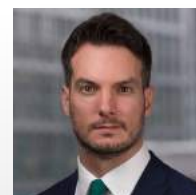
Yu Zhang is a Portfolio Manager at Matthews Asia. He manages the firm's Asia Dividend and Asia ex Japan Dividend Strategies, and co-manages the China Dividend Strategy. Prior to joining Matthews Asia in 2007 as a Research Associate, Yu was an Analyst researching Japanese companies at Aperta Asset Management from 2005 to 2007. Before receiving a graduate degree in the U.S., he was an Associate in the Ningbo, China office of Mitsui & Co., a Japanese general trading firm. Yu received a B.A. in English Language from the Beijing Foreign Studies University, an MBA from Suffolk University and an M.S. in Finance from Boston College. He is fluent in Mandarin.



Marcus Szemruk
Umbra Capital



Barry Cowen
SANLAM



Marcus Blyth
Investec Wealth